

Message Text

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43

ACTION EUR-25

INFO OCT-01 ISO-00 SSO-00 NSCE-00 USIE-00 INRE-00 CIAE-00

PM-07 INR-10 L-03 NEA-10 NSAE-00 PA-04 RSC-01 PRS-01

SPC-03 TRSE-00 SAJ-01 SS-20 NSC-10 EB-11 ACDA-19 MC-02

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FM USMISSION NATO

TO SECDEF WASHDC IMMEDIATE

SECSTATE WASHDC 3413

DA WASHDC

INFO CDRUSAMC ALEXANDRIA VA

CDRUSAMICOM REDSTONE ARS AL

CHUSNAHALO PARIS

UNCLAS USNATO 6272

E.O. 11652: N/A

TAGS: MARR, NATO

SUBJ: NATO-HAWK EUROPEAN LIMITED IMPROVEMENT PROGRAM (HELIP)

CONTRACT WITH RAYTHEON CORPORATION

SECDEF FOR OASD(I&L)-MR FRANKE AND ODDR&E. DA FOR OASA(I&L)
AND DCSLOG(MS-SBI). AMC FOR AMCGC (MR BARNES). USAMICOM FOR
AMCPM-HA.

REF: USNATO 6256

1. THE NATO-HAWK GENERAL MANAGER (GEN MANCINI) EXPECTS TO NEGOTIATE THE TERMS OF A QUOTE PRELIMINARY UNQUOTE CONTRACT (LETTER CONTRACT) FOR THE HAWK EUROPEAN LIMITED IMPROVMENT PROGRAM (HELIP) WITH RAYTHEON CORPORATION IN JANUARY 1974. SCHEDULE CALLS FOR PRELIMINARY NEGOTIATIONS STARTING AT ANDOVER, MASS. ON 3 JAN. THE NATO-HAWK BOARD OF DIRECTORS (BOD) WILL MEET 11-14 JAN 74 IN PARIS TO REVIEW THE TERMS OF THE PROPOSED CONTRACT. THE GEN MGR IS OBLIGED TO COMPLETE THE NEGOTIATIONS AND HAVE A SIGNED CONTRACT
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BY 15 JAN. THE US BOARD MEMBER (COL LYNCH) HAS COORDINATED WITH THE GEN MGR AND WITH AMC GENERAL COUNSEL (MR BA*NES) FOR THE SERVICES OF A USG EXPERT IN CONTRACT LAW TO ADVISE THE GEN MGR ON

TYPICAL USG CLAUSES AND SAFEGUARDS FOR A LETTER CONTRACT. THE GEN MGR HAS REQUESTED THAT THE USG LAWYER BE PRESENT AT RAYTHEON IN ANDOVER, MASS. ON 3 AND 4 JAN. DEPENDING UPON THE APPARENT NEED (AS DETERMINED BY THE GEN MGR) FOR FURTHER LEGAL COUNSEL DURING THE BOD MEETING, THE GEN MGR MAY REQUEST THE USG LAWYER TO TRAVEL TO PARIS FOR THE PERIOD 11-12 JAN. USNATO REQUESTS ASSISTANCE OF DA IN APPOINTING APPROPRIATE COUNSEL.

2. USNATO FEELS THAT MAGNITUDE OF HELIP (ESTIMATED 728 MILLION DOLLARS) AND CONSIDERATIONS OF SIZEABLE DOLLAR FLOW TO THE US (ESTIMATED 500 MILLION DOLLARS) WARRANT SPECIAL CONSIDERATION.

3. MISSION CONTACT IS COL PATRICK H. LYNCH (ALTERNATE: COL ROBERT JENKS), NATO EXTENSIONS 5710 OR 5729. RUMSFELD

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Message Attributes

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DA INFO CDRUSAMC ALEXANDRIA VA
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